--RFM CORPORATION
NEWS RELEASE – Feb 5, 2020

Oliver I. Rey-Matias
0917 847-00-38

RFM 2019 Income Grows 10.3% to Php1.221B, declares Php366m dividends

RFM said unaudited and preliminary data for full year 2019 show revenue growing to over Php15B, or about 9% higher than 2018, while net income for 2019 also rose to Php1.22B or 10% higher versus the previous year.

The listed food and beverage company RFM Corporation also disclosed that their Board of Directors approved today a cash dividend of **Php 366Million** or Php0.106 per share, for shareholders as of record date of February 19, 2020 and the payment date for which is set on March 17, 2020.

RFM President and CEO Jose Ma. A. Concepcion III said that "RFM usually dividends out 50% of its net income in two tranches in the first and third quarter. For the income of 2019, RFM is looking at a higher payout rate of 60% due to the accumulation of cash and strength of the RFM balance sheet arising from the continuing growth of Selecta Ice Cream, Selecta Milk, RFM Flour as well as Royal and Fiesta Pasta and Sauces. Even if we pay out 60% of 2019 income, the company still has ample liquidity notwithstanding that RFM has invested Php1.7B in capex in the previous years to expand or upgrade its ice cream, milk, pasta and flour production as well as warehousing capabilities."

The CEO said that RFM's Selecta Fortified Milk has been leading the expansion in sales along with Selecta Ice Cream. "Our Selecta Fortified Milk is our way of providing affordable and ready-to-drink milk to the Filipino family. Over time, we hope to contribute to a healthier populace thru our RTD milk products. At the same time, our affordable Selecta ice cream products continue to lead the category and provide livelihood to big and small retailers including the thousands of sari sari stores across the country."

RFM's institutional bread and flour businesses also saw banner years along with the Royal and Fiesta pasta brands.

"For 2020, we plan to sustain the growth of our key brands and businesses in light of the strong economic momentum and consumer income growth," Concepcion added.

end